

Total Operating Days October 1 - June 30 (26 Days of Sept 2017 not included- 4 weeks)	273 days (39 weeks regular season) 205 days - of Regular Schedule (35 weeks) 23 days - of Alternate Schedule (4 weeks) 45 days - Holidays & Sundays closed 66 days - Summer 2018 July 1 -September 3 (9 weeks)	Proposed Projected Revenue- School Year	*New Programs/passes (Need board approval)	Proposed Projected Expenses
Proposed Regular Hours of Operations				

Pool Weekly Schedule	Pool Hours	Staff Hrs	Programs	Staff Needed	Group	Program	Fee	Qty	VPD Rev	Expense	Fee	Qty	Total
Mon/Wed	6a-9a	8	ALS / WA 8-9	\$ 120	VPD	10 Punch Pass	\$ 52.50	200	\$ 10,500.00	Utilities	\$ 2,500	9	\$ 22,500.00
Mon/Wed/Fri	12p-3p	18	PRVT SL & PS	\$ 270	VPD	20 Punch Pass	\$ 105.00	20	\$ 2,100.00	Chemicals	\$ 1,300	9	\$ 11,700.00
Monday - Friday	3p-5p	20	PVT Rental	\$ 300	VPD	3 Month Pass*	\$ 300.00	20	\$ 6,000.00	Staff Reg Wk LGs & Cashier	\$ 1,005	35	\$ 35,175.00
Tue/Thur	5p-7p	12	GSL/LS & FFF	\$ 180	VPD	3 Month Family*	\$ 500.00	15	\$ 7,500.00	Staff Hol Wk LGs & Cashier	\$ 2,085	4	\$ 8,340.00
Saturday	11a-3p	17	GSL/PS	\$ 255	VPD	Pool Daily Drop-In	\$ 6.50	300	\$ 1,950.00	Rec Mgr (includes benefits)	\$ 3,719	9	\$ 33,471.00
Sunday reserved for pvt rentals	TBD	0	PVT RENTAL	\$ -	VPD	Pool Daily Senior Drop-in	\$ 3.25	50	\$ 162.50				\$ 111,186.00
Total Weekly Hrs (M-Sat)	33	75		\$ 1,005	SEALS	PVT Rental	\$ 85.00	380	\$ 32,300.00				
					VPD	PVT Swim Lessons	\$ 35.00	25	\$ 875.00	Expenses Less Rev	\$ (40,198.50)		
					VPD	Group Swim Lessons	\$ 84.00	50	\$ 4,200.00				
					VPD	9 Friday Fam Fun Night*	\$ 100.00	9	\$ 900.00				
					VPD	Junior Lifeguard*	\$ 150.00	10	\$ 1,500.00				
					VPD	Pvt Rental			\$ 2,000.00				64%
					VPD	Birthday Parties*	\$ 250.00	4	\$ 1,000.00				Pool running at 62% cost recovery, not including
					VPD	Water Fitness Drop-In	\$ 8.00	20	\$ 160.00				
					VPD	Water Fitness 8 pass	\$ 50.00	4	\$ 200.00				
									\$ 70,987.50				

Pool Holiday Schedule	Pool Hours	Staff Hrs	Programs	Staff Needed
Tues/Thurs	6a-9a	3.25	ALS / WA 8-9	\$ 195
Mon-Sat	12pm-5pm	5.25	Public Swim	\$ 1,890
Total Weekly Hrs (M-Sat)	31			\$ 2,085

Days on Alternative Schedule :	23 days - (4 weeks)
Holiday Break - 12/18/17 - 1/2/18	11
Mid-Winter Break - 2/19/18 -2/24/18	6
Spring Break- 4/9/18- 4/14/18	6

Conservative Revenue Projections